

THE ANDHRA PETROCHEMICALS LIMITED
Visakhapatnam

**We are looking for
DY.MANAGER / MANAGER (MARKETING)**

The Andhra Petrochemicals Limited is a joint venture company promoted by M/s.The Andhra Sugars Limited & Andhra Pradesh Industrial Development Corporation. The Company has set up of 600 crores Oxo Alcohols Plant at Visakhapatnam, producing 80000 TPA Oxo Alcohols (2-Ethylhexanol, Butanols).

Job Description:

- This position will be responsible for comprehensive market research, market size estimation, identifying key players in the market, analyzing market share and its dynamics and staying abreast of the latest industry trends.
- Develop Business strategies to promote chemical products and build partnership with clients.
- He should be proficient in forecasting upcoming market trends and customer behaviour.
- This position will be collaborating seamlessly with business stakeholders, validating research findings to ensure alignment with organizational objectives, fostering a cohesive strategy.
- He should liaise closely with the commercialization team, diligently tracking and optimizing the performance of innovative solutions, ensuring they meet and exceed predetermined benchmarks for success within the Chemical Industry. Well versed with International Logistics (EXIM).
- Manage the import and export process by coordinating with suppliers, freight forwarders, customs brokers and other relevant parties to ensure timely and accurate delivery of goods.
- Maintain accurate records of import and export transactions (MIS), including invoices, shipping documents, catalogues, literatures, customs declarations, custom duty payment and vendor invoices record etc.
- Coordinate with finance and accounting departments to ensure accurate and timely payment of import duties, taxes and freight charges, vendor invoices.

Skills: Market analysis, Import/export analysis, product knowledge & client relationship management.

Qualification & Experience: Graduate/Post Graduate in marketing management. Having worked with/for market Chemical manufacturing organization / Trading Organizations, having experience in ideating, designing and implementing strategic plans which made changed the market landscape for that business.

Candidate also should have 10 to 12 years minimum experience in marketing of chemicals/petrochemicals with basic knowledge of Import Export procedures.

Employment Type: Full Time, Permanent, Location: Visakhapatnam

Candidates possessing the above requirements may send their Bio-data within 15 days to the following address:

The General Manager (HR)
The Andhra Petrochemicals Limited
Post Box No.1401
Opp.Naval Dockyard,
ViSAKHAPATNAM – 530 014
Email: info.vskp@theandhrapetrochemicals.com

Or
****Apply within 15 days and send your resume to
info.vskp@theandhrapetrochemicals.com**